



### Own Manufacturing

*In FY17 - Produced 19.27 msm (21.85 msm last year) from its own manufacturing plants.*

### Operational Performance

*In FY17 – Gross Sales was 7,036 mn ( 7,571 mn last year )*

*In FY 17 EBITDA was 551 mn vs 489 mn an increase of 12.8%*

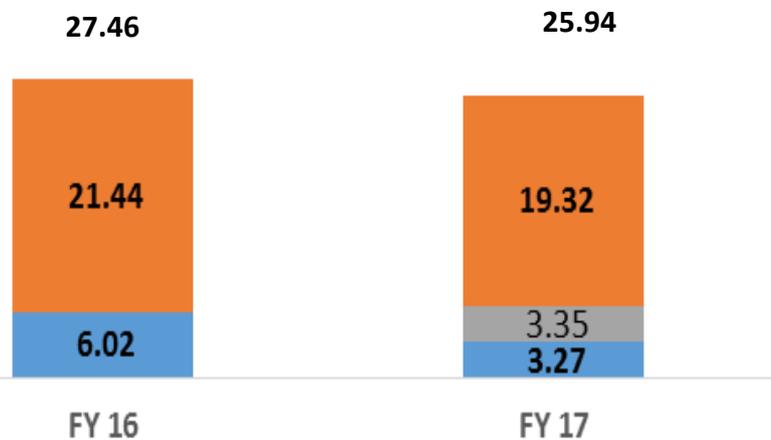
### Financial Performance

*In FY17 – PBT was 244.5 mn vs 129.7 mn last year a growth of 88.5%*

*In FY 17 PAT was 110.4 mn vs 64.4 mn a growth of 71.5%*

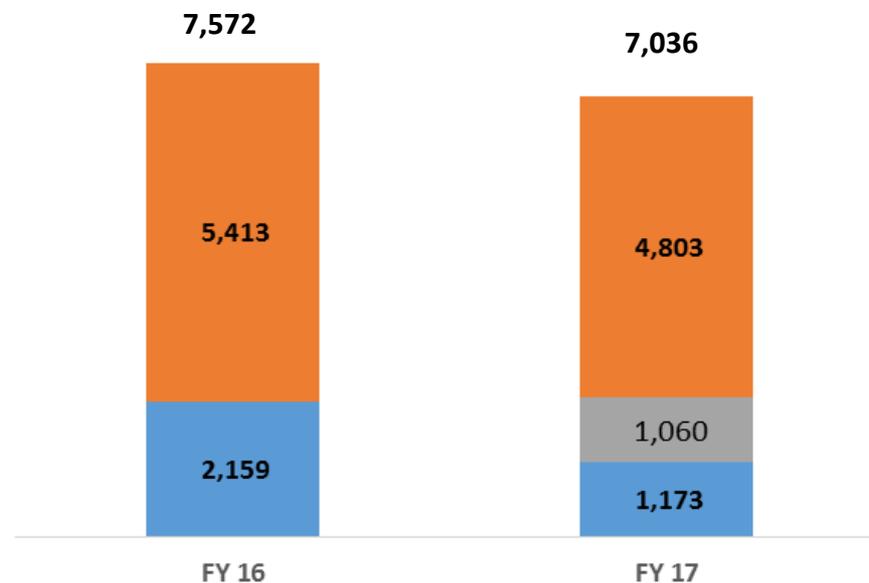
## Sales Performance FY17

### Sales Volume (in Mn Sq Mtrs)



■ Trading ■ Equity Partnership ■ Own Manufacturing

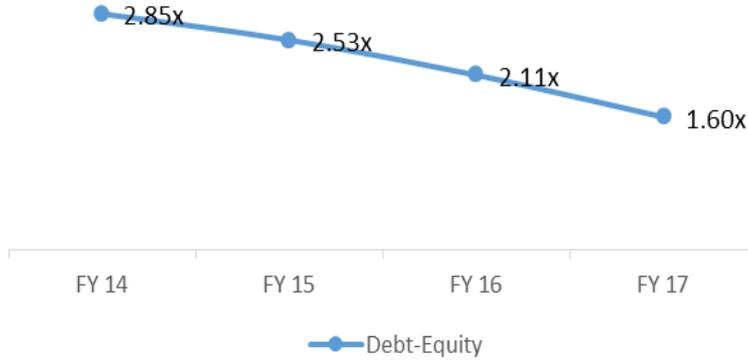
### Sales Value (INR Mn)



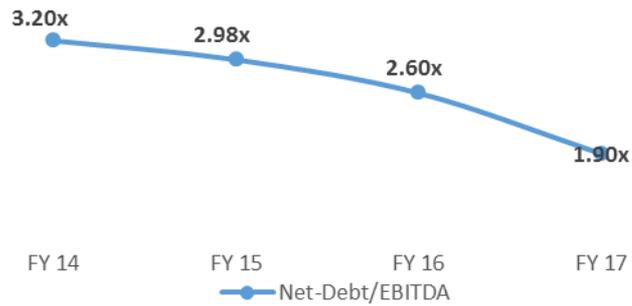
■ Trading ■ Equity Partnership ■ Own Manufacturing

# Ratios FY17

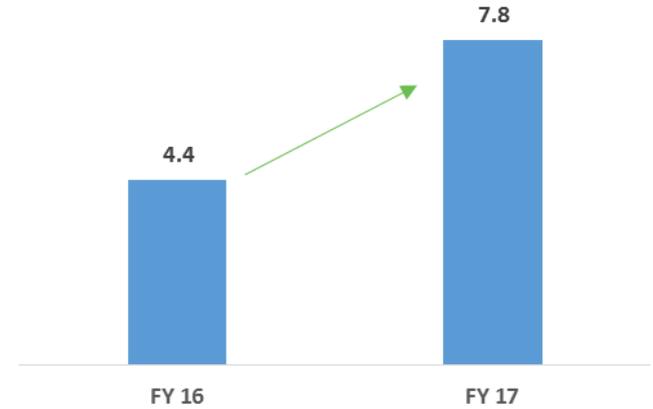
## Debt-Equity



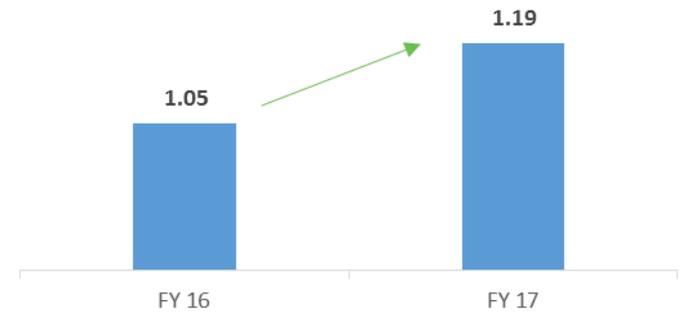
## Net-Debt/EBITDA



## EPS (INR/share)



## Current Ratio



## Income Statement FY17

	Q4 FY 17	Q3 FY 17	Q4 FY 16	Growth FY 17 Q4 vs FY 17 Q3	Growth FY 17 Q4 vs FY 16 Q4	FY 17	FY 16	Growth FY 17 vs FY 16
Gross Sales	2,230	1,572	2,266	41.9%	-1.6%	7,036	7,572	-7.1%
Net Sales	2,068	1,459	2,099	41.7%	-1.5%	6,534	7,026	-7.0%
EBITDA	209	112	176	86.6%	18.8%	551	489	12.7%
Margin on Net Sales	10.1%	7.7%	8.4%	31.7%	20.5%	8.4%	7.0%	21.2%
PBT	109	47	70	131.9%	55.7%	245	130	88.5%
Margin on Net Sales	5.3%	3.2%	3.3%	63.6%	58.0%	3.7%	1.9%	102.7%
PAT	41	26	34	57.7%	20.6%	110	64	71.9%
Margin on Net Sales	2.0%	1.8%	1.6%	11.3%	22.4%	1.7%	0.9%	84.8%

All figures in INR mn except Margin and Growth y-o-y data.

	Mar-17	Mar-16
Equity Share Capital	141.9	140.0
Reserves and Surplus*	1,241.4	1,126.1
Net Worth	1,383.3	1,266.1
Total Long Term Debt	634.3	665.6
Net Block*	1,433.8	1,483.8
Investments	233.5	233.5
Net Current Assets	297.8	103.6
Others Assets/(Liabilities)	52.6	110.8

\*In compliance with para 32 of revised Accounting Standard-10 "Property, Plant & Equipment" issued by the Central Government in consultation with National Advisory Committee on Accounting Standards vide notification dated March 30, 2016 the Company has adopted the option of cost model for recognition of fixed assets for entire class of property, plant and equipment. Further in accordance with para 91 of the revised Accounting standard, the Company has adjusted the existing revaluation reserve of ₹ 612.72 mn against the carrying amount of relevant items of property, plant and equipment. Previous year figures regrouped and rearranged accordingly.

All figures in INR mn.

# Disclaimer

*The information contained herein has been prepared to assist prospective investors in making their own evaluation of the Company and does not purport to be all-inclusive or to contain all of the information a prospective or existing investor may desire.*

*This Information may include certain statements and estimates provided by the Company with respect to the projected future performance of the Company. Such statements, estimates and projections reflect various assumptions by management concerning possible anticipated results, which assumptions may or may not be correct.*

*Prospective investors will be expected to have conducted their own due diligence investigation regarding these and all other matters pertinent to investment in the Company.*

*This presentation may contain statements that are “forward looking statements.” The company’s actual future results may differ materially from those suggested by such statements, depending on various factors for which the company and its management does not take any responsibility.*

**For further information, please contact:**

---

**Investor Relations:**

---

**Orient Bell Limited**  
**CIN Number - L14101UP1977PLC021546**

**Mr. Jaywant Puri**  
[jaywant.puri@orientbell.com](mailto:jaywant.puri@orientbell.com)  
[www.oblcorp.com](http://www.oblcorp.com)

# ORIENT Bell

 WALL & FLOOR TILES 

VITRIFIED | DIGITAL | DECORATIVE



customercare@orientbell.com | Toll Free : 1800 208 1015 | SMS : TILE to 54242

[oblcorp.com](http://oblcorp.com) | [orientbell.com](http://orientbell.com)